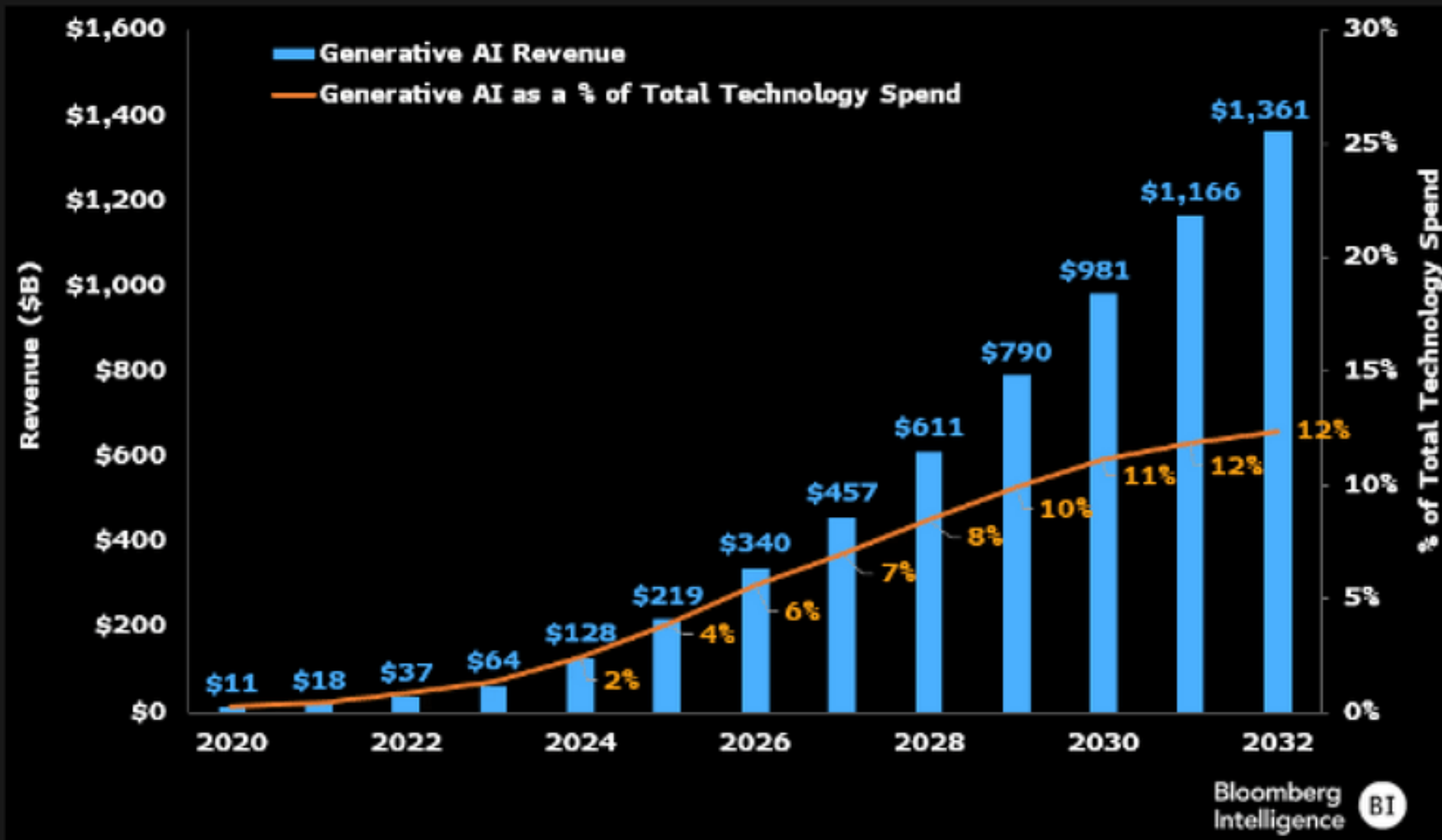

Laiye AI Agent Introduction

AI Agents for Everyone

Jul, 2025



Generative AI Spending



Source: Bloomberg Intelligence, IDC, eMarketer, Statista



DPO Smart Lab: Propose AI+ Tool and Solution

AI Solution Description *↵

With the vision of Building AI Agents for Everyone, Laiye is a leading digital workforce software provider. With its extensive intelligent automation solutions, intelligent document processing and software robots, it helps enterprises tackle the challenges of digital transformation while expanding their digital workforce scale. To date, Laiye has served 300 Fortune 500 companies and three thousands of enterprise customers.↵

Use Case *↵

- **Accounting and Finance:** Overseeing procure-to-pay processes, handling billing, auditing bank transactions, and preparing financial reports.↵
- **Legal and Compliance:** Conducting complaint audits, checking policies, and reviewing contracts.↵
- **Production Management:** Analyzing production, managing inventory. Productivity tracking.↵
- **Sales and Marketing:** Generating quotations, reporting sales, and managing promotions and campaigns.↵
- **HR Agent:** Analyzes candidates' resumes and manage employee on-boarding efficiently.↵

Application Areas *↵

- ☑ **AI-Powered Digital Human Customer Service**↓
AI-driven chatbots and virtual assistants handle citizen inquiries, provide automated responses, and support public services.↵
- ☑ **Meeting Minutes and AI Summaries**↓
Automatically transcribe meeting content and generate summaries, reducing manual work, improving accuracy, and quickly producing actionable meeting records.↵
- ☑ **Document Management and Processing**↓
AI technology automates document classification, scanning, and data extraction, efficiently handling unstructured data and reducing human errors.↵
- ☑ **Writing and Content Creation**↓
Generative AI assists in drafting reports, tender documents, and promotional materials, improving content creation efficiency and consistency.↵
- ☑ **Research and Information Retrieval**↓
AI search engines quickly retrieve large amounts of data, supporting policy research and analysis, enhancing decision-making efficiency and transparency.↵
- ☑ **Workflow Management and Automation**↓
Automates repetitive tasks such as form processing and approval workflows, reducing errors and freeing up resources for higher-value work.↵
- ☑ **Communication and Collaboration**↓
AI tools improve communication within internal teams, simplify collaboration processes, automatically generate meeting summaries, and support real-time multilingual translation.↵

Contents

01 Company Profile

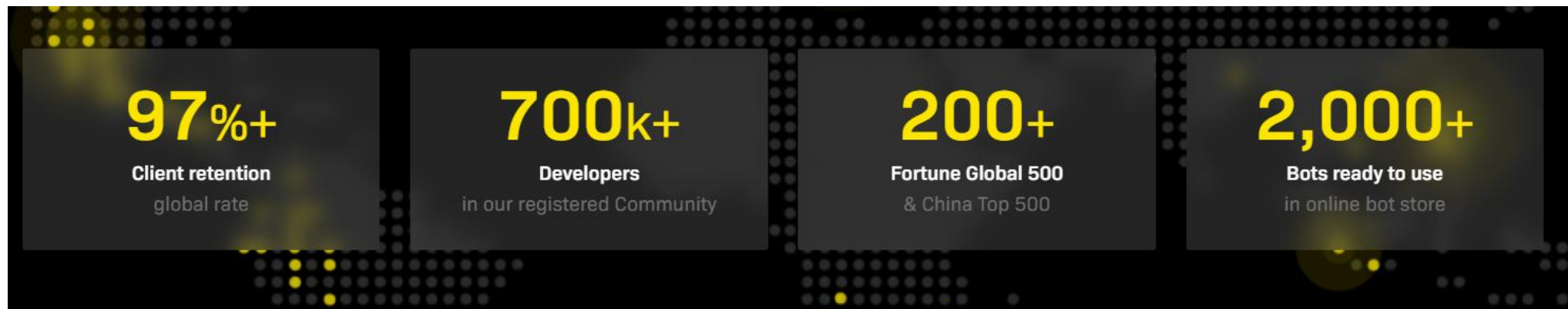
02 IDP & LLM Solutions & Use Cases

03 Government Case Sharing

Company Profile



- Laiye was founded by **Ivy League Ph.D graduates** in 2015;
- **Global headquarter is located in Beijing**, regional offices are located in Shanghai, Shenzhen, Hong Kong; R&D centre situates in ChangSha, Wuhan; APAC office in Singapore
- 300+ employees
- Financing closed **US\$160 million** in **Series C**; Beijing Government Support Fund US\$700k
- **800k+** Community developers



Gartner.

Selected as a Customers' Choice in "Gartner Peer Insights 'Voice of the Customer': Robotic Process Automation" report 2024

024



The **ONLY** vendor selected in all Everest RPA / IDP / Conversational AI / PEAK Matrix® Assessment

2022

LEAD 2025
智能体落地进行时

06/17 TIME 14:00

视频号直播 来也科技

长按图片预约

Global Customer Reference

LAIYE

HK/ Macau



China Corporate



Manufacturing



BFSI



Retail



Logistics



Pharmaceutical



China Mobile digital workforce



Since 2020, China Mobile has deployed Laiye RPA to build digital workers. It can replace the repetitive integration work of cross-system, cross-page, and interface-free docking, and achieve the goal of "machines helping human" to reduce costs and increase efficiency.



Business benefits

500 +

Release of existing personnel and saving of incremental personnel

160 +

Software bots

150 +

Automation scenarios

Business intelligence bots

Home Wide Dispatching Robot

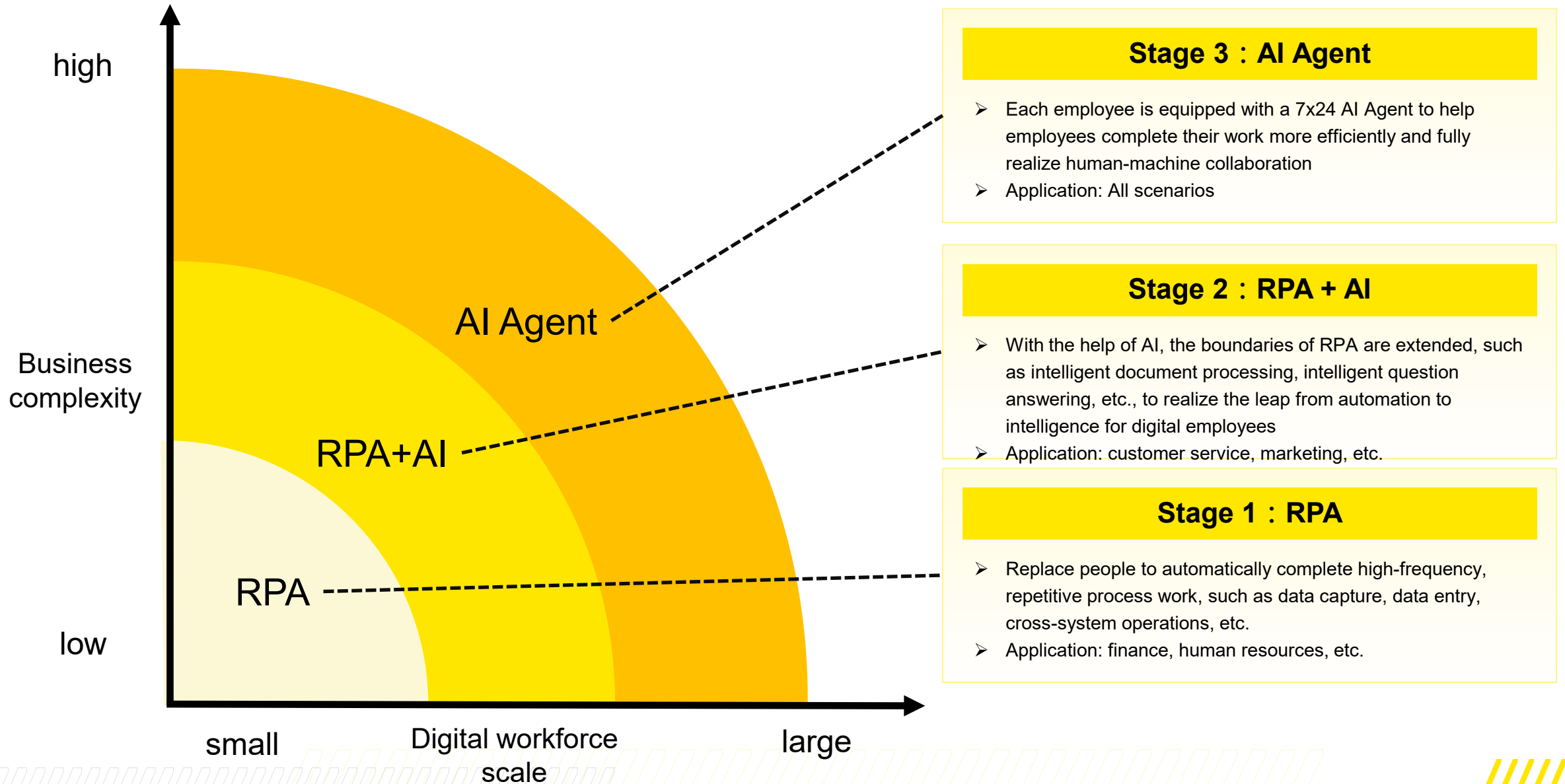
Ticket processing bots

Intelligent O&M robots

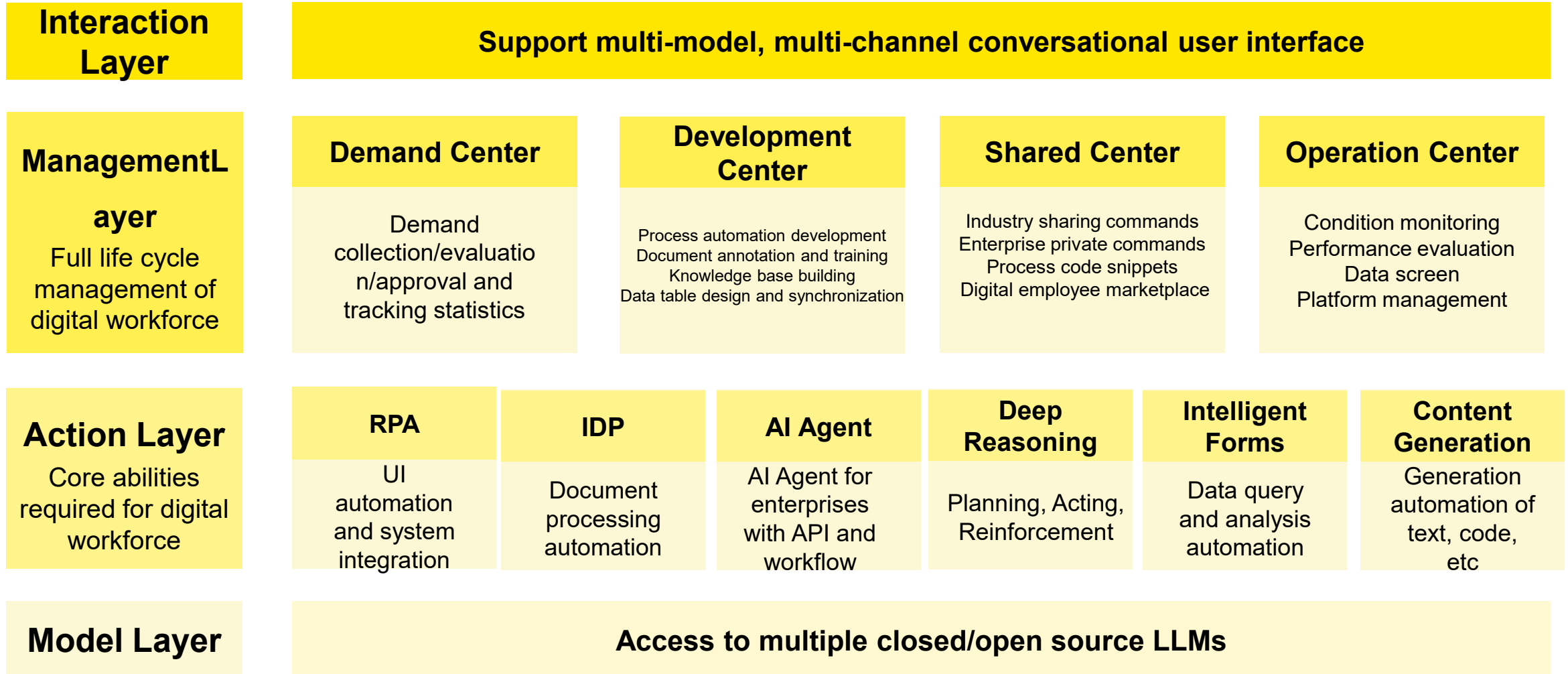
Production monitoring robots

Metrics inform bots

3 Stages of Digital Workforce Deployment



Work Execution Platform Overview – LLM-driven, 5 capabilities, 4 centers



The only vendor recognized in three Gartner hyperautomation Magic Quadrant reports



Gartner

Selected into Magic Quadrant™ for Robotic Process Automation (RPA) for five consecutive years

Gartner

Selected into 2023 Magic Quadrant™ for Enterprise Conversational AI Platforms

Gartner

Selected into inaugural 2025 Magic Quadrant™ for Intelligent Document Processing (IDP)

Magic Quadrant

Figure 1: Magic Quadrant for Robotic Process Automation



Figure 1. Magic Quadrant for Enterprise Conversational AI Platforms



Magic Quadrant

Figure 1: Magic Quadrant for Intelligent Document Processing Solutions



Fully meet enterprise data security and compliance requirements



Support multiple closed/open source large language models



Support public cloud and private deployment



Fully adapted to different chips, operating systems, middleware



02

IDP & LLM Solutions

- Invoice AP Automation
- Contract Review
- Document Comparison
- Tender Review

Agentic Document Processing - Ready for Business, No Training Needed

The screenshot displays the LAIYE Agentic Document Processing interface. On the left, a sidebar contains navigation options: Extraction, Apps, Human Review, Demo, Account..., NLFST, EDB, AI作文批改, and Galaxy_i... The main area shows a document titled 'Purchase Order.pdf' from 'ALPHA MEDICAL'. The document content includes:

Purchase order

Alpha Medical
39 Hill Haven Drive
Temple, TX 76504

PO Date: 16/02/2020
PO NUMBER: 17852

VENDOR
Company name: Ronda H. Keaton
Chris A. Sylvan
4275 Oak Ridge Drive
Vandalia, MO 63382
Phone: 573-594-9743

SHIP TO
Alpha Medical
39 Hill Haven Drive
Temple, TX 76504
Phone: 254-253-4306

ITEM #	DESCRIPTION	UNIT COST	QTY	TOTAL
1	ADAPTIC Non-Adhering Wound Dressing	\$200.00	10	\$2,000.00
2	Welch Allyn Green Series 777 Integrated Wall Systems	\$1,300.00	2	\$2,600.00
3	Styker T/Pump TP 700 Localized Temperature Therapy	\$595.00	12	\$7,140.00

SHIPPING TERMS: Cost, Insurance & freight
SHIPPING METHOD: T.C.S., Fly, Feds
Payment Method: Cash, Bank Transfer

SUBTOTAL: \$11,740.00
(TAX RATE): 12%
TAX: \$1,408.80
SHIPPING: \$100.00
OTHER: \$0.00

TOTAL: \$13,248.80

COMMENTS OR SPECIAL INSTRUCTIONS: 413 74R R0

On the right, the 'Agentic Document Extraction' panel is visible, showing a 'Generate Now' button and a text input field for prompts. The prompt entered is: 'Please extract PO date, PO number, vendor, ship to, total'.

- **Any Documentation**

- Supports **100+ document types** including hybrid documents such as orders, invoices, contracts, etc.

- **Any Language**

- Handles **40+ languages** including Simplified & Traditional Chinese, English, Thai, and more.

- **Zero Training**

- Upload **1 sample** and get business insights via natural language description.

Expenses Claim Automation Demo



LAIYE Workspace

Apps New Chat

Today

- python data correction
- database retrieval example
- Invoice_auto_reimbursement
- QA report generation
- Cloud Backup Frequency
- Laiye Overview And Future O
- Cloud Platform Database Bar
- Non-Compete Agreement G

Yesterday

- Starting A Friendly Conversat

Personal Knowledge Base



This is Laiye Agents Platform, nice to meet you!

I can help you write code, read files, create various creative content, please give me your tasks~

Daily

Linsight

Please enter your task objective, then hand it over to LAIYE LingSi

I

gtp-4o

Tools



I will do an automatic reimbursement demo on Laiye agents platform



Multinational Purchase Order Processing - Scenario Pain Points

Chinese

采购单

采购日期: 2025.1.6 币种: 人民币

采购单号: 价格条件: 含13%增值税

工厂名称: 付款方式: 月结

地址: 交货地点:

电话/传真: 运输方式: 供方负责

收货地址: 页次: 1/1

序号	品号/厂商编号	品名/规格	单位	数量	单价	人民币金额(元)	交货日期	备注
1		07-8B	KG	8			2025/1/6	
2	以下空白							
3								
合计								

采购: 批准: 厂商回复:

Chinese

交货地址: 供应商:

订单号: 订单日期: 交货日期:

#	说明	税	需求日期	数量	单价	合计
1		13%		20,000 pcs		

品名: 试用水印

备注:

1. 贵司收到订单后请在12小时内回传,否则视同以本订单金额为准。
2. 贵司须按订单要求之规格生产,如货物规格发现不符,贵司需自行承担其相关不良品退货或换货处理,退货费用自理。
3. 送货单一式两份,一份随货物(以品号印品在规格数量,否则视同收货),由此造成的损失由贵司承担。
4. 以上产品(指“出货检验报告”),属环保材料,产品标示单送货时须附备品5%。
5. 贵司须按订单要求之规格生产,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。
6. 贵司须按订单要求之规格生产,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。
7. 未尽事宜请与我方联系,恕不另行通知。
8. 本订单之解释权归我方所有。
9. 本订单之有效期为自发出之日起30天。
10. 此采购单涉及之知识产权由我方所有,贵司不得将本采购单之任何部分复制或用于其他用途,违者将承担法律责任。
11. 本采购单之解释权归我方所有,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。
12. 贵司须按订单要求之规格生产,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。

卖方: 买方: 日期/Date: 2025/01/01

买方签字/盖章/Supplier Signature: 买方经办人/Buyer

Mixture

TP-LINK INDUSTRIA DO BRASIL LTDA

版本: 币种: 税率/Tax Rate: 贸易条款/Trade Term: DAF

订单号: 付款: 日期/Date: 2025/01/01

序号	品号	描述	数量/Quantity	不含税单价/Unit Price (VAT Excluded)	含税单价/Unit Price (VAT Included)	总金额/Amount (VAT Included)	交货期/Need Date	备注
1	880288087		100,000 KG				2025/01/01	

1. 贵司收到订单后请在12小时内回传,否则视同以本订单金额为准。

2. 贵司须按订单要求之规格生产,如货物规格发现不符,贵司需自行承担其相关不良品退货或换货处理,退货费用自理。

3. 送货单一式两份,一份随货物(以品号印品在规格数量,否则视同收货),由此造成的损失由贵司承担。

4. 以上产品(指“出货检验报告”),属环保材料,产品标示单送货时须附备品5%。

5. 贵司须按订单要求之规格生产,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。

6. 贵司须按订单要求之规格生产,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。

7. 未尽事宜请与我方联系,恕不另行通知。

8. 本订单之解释权归我方所有。

9. 本订单之有效期为自发出之日起30天。

10. 此采购单涉及之知识产权由我方所有,贵司不得将本采购单之任何部分复制或用于其他用途,违者将承担法律责任。

11. 本采购单之解释权归我方所有,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。

12. 贵司须按订单要求之规格生产,如有任何规格不符,贵司须自行承担其相关不良品退货或换货处理,退货费用自理。

Spanish

Se ha acordado mutuamente poner en vigor este contrato según los siguientes términos y condiciones:

Artículo 1. MERCANCÍA, CANTIDAD, PRECIO UNITARIO Y VALOR DEL CONTRATO			
Nº.	Mercancía/Cantidad	Precio [por] (USD)	Importe (USD)
1		100	53.2
TOTAL:		100	5320

1. El precio total de la mercancía, CIF Hanoi, es de \$5.320 (Seis Mil Trescientos Veinte Dólares).

2. El precio unitario anterior debe entenderse como "CIF Hanoi, Vietnam" de acuerdo con las normas internacionales de comercio.

Artículo 2. EMBALAJE
Cada artículo debe embalsarse adecuadamente para un transporte prolongado.

Artículo 3. ENVÍO
1. Fecha de envío: 10 de mayo de 2025
2. Punto de carga: Cualquier puerto de China
3. Punto de destino: Vietnam
4. Envío parcial: No permitido
5. Notificaciones:
- A más tardar 10 días hábiles antes de cargar la mercancía en el buque, el Compañero notificará al Vendedor el nombre, dirección y demás información de contacto del agente de shipping para coordinar el horario de zarpe.
- Within 10 días después del envío, el Vendedor notificará al Comprador por fax de los siguientes documentos e información de envío: Factura Comercial, Lista de Embalaje.

Thai

คำสั่งซื้อ

วันที่สั่งซื้อ: 2025-01-06

คำสั่งซื้อเลขที่: PO-001

รายละเอียดสินค้า:

ลำดับ	รหัสสินค้า	ชื่อสินค้า	หน่วย	จำนวน	ราคาต่อหน่วย (USD)	รวม (USD)
1						

1. ราคาของสินค้าในใบสั่งซื้อนี้จะมีผลบังคับใช้เมื่อได้รับคำสั่งซื้อจากผู้ซื้อ

2. ผู้ซื้อต้องปฏิบัติตามข้อกำหนดการบรรจุภัณฑ์และข้อกำหนดการขนส่งที่ระบุไว้ในใบสั่งซื้อ

3. ใบสั่งซื้อฉบับนี้ใช้ได้เฉพาะกับคำสั่งซื้อที่ระบุไว้เท่านั้น

4. ใบสั่งซื้อฉบับนี้จะมีผลใช้บังคับตั้งแต่วันที่ออกใบสั่งซื้อ

5. ผู้ซื้อต้องปฏิบัติตามข้อกำหนดการบรรจุภัณฑ์และข้อกำหนดการขนส่งที่ระบุไว้ในใบสั่งซื้อ



Manufacturer A

Document Processing Challenges

- **Multilingual Barriers:** Files contain Chinese, English, mixed Chinese-English, Traditional Chinese, Spanish, and Thai.
- **Complex Layouts:** Over 4,000 suppliers, each with different document formats, making standardization difficult.
- **Omnichannel Order Collection:** Inputs come from email PDFs, WeChat images, and fax scans.
- **Inconsistent Product Information:** Product codes, names, and model numbers are written in multiple variations.

Cross-Border PO Processing Solution for Manufacturers

1 Omnichannel Integration

Orders received via email (PDF), WeChat/WhatsApp images, and faxed/scanned copies.

2 Multilingual & Multi-format Parsing

Supports 40+ languages, 4,000+ templates
Built-in handwriting recognition

3 Semantic Understanding & Key Information Extraction

Extract key elements using both **positional context** (where the data appears) and **semantic meaning** (what the data represents).



KYC Automation Agent

Streamlining Onboarding and Compliance

Optimizing KYC Process with Agents

Utilizes RPA + VLMs to extract and validate data from IDs, passports, address proofs, and corporate documents with 99.5% accuracy.

- ✓ Multi-language document support (Chinese, English)
- ✓ Automated data field extraction
- ✓ Real-time image quality assessment
- ✓ Cross-reference validation

Automated Risk Screening

Performs comprehensive screening against global sanctions lists, PEP databases, and adverse media.

- 🌐 Company registry UBO Search
- 📄 China company search
- 👤 AML/ PEP database verification (FSTB)
- 🔄 Adverse news search

Key Benefits

80%

Reduction in manual reviews

85%

Faster onboarding times

99.5%

Data extraction accuracy

Compliance Features

- Full SFC & HKMA alignment
- PDPO data protection
- Complete audit trails
- Human oversight controls

Upload Documents

Document list



NAR1_demo.pdf

Laiye_CI.pdf

2024-2025BR-Laiye ...

2018_onward_HKID_...



2018_onward_HKID_front.png

Parsing Results

Schema

Extraction Results

No Result

1.00

Director name in NAR1

No Result

1.00

Business Registration Certificate No.

No Result

1.00

Certificate of Incorporation No.

No Result

1.00

Company Establish date

No Result

1.00

HKID Name

樂永晴 LOK, Wing Ching

0.90

HKID card number

2683365(5)

0.66

Date of Birth

1985-06-03

0.87

- This content is powered by AI. Please review and refine as needed. -

Export

Upload Documents

Document list

- NAR1_demo.pdf
- Laiye_Cl.pdf
- 2024-2025BR-Laiye ...
- 2018_onward_HKID_...

請沿虛線剪下並將有效的商業/分行登記證展示在營業地點。
Please cut along the dotted line and display the valid business/branch registration certificate at business address.

正本 ORIGINAL
表格 2 FORM 2 (商業登記條例) (第 310 章) [第 5 條] Regulation 5
BUSINESS REGISTRATION ORDINANCE (Chapter 310)
複本 DUPLICATE 商業 / 分行登記證 Business / Branch Registration Certificate

業務 / 法團所用名稱
Name of Business/ Corporation
來也科技香港有限公司
LAIYE TECHNOLOGY HK LIMITED

業務 / 分行名稱
Business/ Branch Name

地址
Address
FLAT/RM A1, 11/F SUCCESS COMM
BLDG NO 245-251 HENNESSY RD
WAN CHAI
HONG KONG

業務性質
Nature of Business
CORP

法律地位
Status
BODY CORPORATE

生效日期 Date of Commencement	屆滿日期 Date of Expiry	登記證號碼 Certificate No.	登記費及雜費 (APP) Fee and Levy
07/03/2024	06/03/2025	76282167-000-03-24-1	\$2,150 (登記費 FEE = \$ 2,000) (徵費 LEVY = \$ 150)

請注意下列《商業登記條例》的規定：
Please note the following requirements of the Business Registration Ordinance:

- 第 6(6)條規定任何業務獲發商業登記證或分行登記證，並不表示該業務或經營該業務的人或受僱於該業務的僱員已遵從有關的任何法律規定。
- 第 12 條規定各業務須將其有效的商業登記證或有效的分行登記證於每一營業地點展示。

1. Section 6(6) provides that the issue of a business registration certificate or a branch registration certificate shall not be deemed to imply that the requirements of any law in relation to such business or to the persons carrying on the same or employed therein have been complied with.

2. Section 12 provides that valid business registration certificate or valid branch registration certificate shall be displayed at every address where business is carried on.

機印所示登記費及雜費收訖。 RECEIVED FEE AND LEVY HERE STATED IN PRINTED FIGURES.

01/03/2024 235993976 \$2,150.00

IRDB101B (12/2010)

Your Receipt
Companies Registry
H.K.
01/03/2024 14:32:10
Submission No.: 235633708/4
ARN:

2024-2025BR-Laiye Technol... < 1 / 1 > 🔍 🔍 ⏪ ⏩

Parsing Results Schema Extraction Results

Visualize JSON

Extraction version: v2 Expected results

- Document classification type
Business Registration Certificate 0.83
- Company name in Certificate of Incorporation
No Result 1.00
- Company name in Business Registration Certificate
來也科技香港有限公司 LAIYE TECHNOLOGY HK LIMITED 0.78
- Director name in NAR1
No Result 1.00
- Business Registration Certificate No.
76282167-000-03-24-1 0.86
- Certificate of Incorporation No.
No Result 1.00
- Company Establish date
2024-03-07 0.75
- HKID Name
No Result 1.00

Upload Documents

Document list

- NAR1_demo.pdf
- Laiye_Cl.pdf
- 2024-2025BR-Laiye ...
- 2018_onward_HKID_...

Build Evaluate

No published version Publish

ARTICLES OF ASSOCIATION

OF

Laiye Technology HK Limited
來也科技香港有限公司

Incorporated the 7th day of March 2024

HONG KONG

編號
No. 76282167

副本 [COPY]

公司註冊證明書
CERTIFICATE OF INCORPORATION

本人謹此證明
I hereby certify that

Laiye Technology HK Limited
來也科技香港有限公司

於本日根據香港法例第 622 章《公司條例》
is this day incorporated in Hong Kong under the Companies Ordinance

在香港成立為法團，此公司是一間
(Chapter 622 of the Laws of Hong Kong), and that this company is

有限公司。
a limited company.

本證明書於二〇二四年三月七日發出。
Issued on 7th day of March 2024.

香港特別行政區公司註冊處處長鄧婉雯
Miss Helen TANG
Registrar of Companies
Hong Kong Special Administrative Region

註 Note :
公司名稱獲公司註冊處註冊，並不表示獲授予該公司名稱或其任何部分的商標權或任何其他知識產權。
Registration of a company name with the Companies Registry does not confer any trade mark rights.

Laiye_Cl.pdf

Parsing Results Schema Extraction Results

Visualize JSON

Extraction version: v2 Expected results

Document classification type	Certificate of Incorporation	0.76
Company name in Certificate of Incorporation	Laiye Technology HK Limited 來也科技香港有限公司	0.78
Company name in Business Registration Certificate	No Result	1.00
Director name in NAR1	No Result	1.00
Business Registration Certificate No.	No Result	1.00
Certificate of Incorporation No.	76282167	0.91
Company Establish date	2024-03-07	0.81
HKID Name	No Result	1.00

Financial Spreading Agent

End-to-End Automation for Spreading Operation

Automated Spreading

- 1 Document Collection & Verification**
Automated capture from multiple channels with instant validation
- 2 Financial Spreading**
AI-powered analysis of income, balance sheet, and risk factors
- 3 Financial Analysis**
Empowering Analysts with Automation
- 4 Report Generation**
End-to-end automation from application to approval
- 5 System Integration**
Instant financial status update across all banking channels

System Integration

Seamlessly integrates with existing banking infrastructure including core banking systems, CRM platforms, and regulatory databases.

Core Banking

CRM Systems

Credit Bureaus

Regulatory DBs

Mobile Apps

Transformation Results

2hrs

Processing time (vs 2-3 days)

90%

Reduction in manual errors

3x

Increase in customer satisfaction

Bank Benefits

- 70% cost reduction
- Enhanced compliance
- Improved conversion rates
- Operational efficiency

Extraction Result with Human Verification

LAIYE (Text) [Config] [Evaluate] Production Version: V3 [Publish]

Extraction [Upload Document]

Document List [Scan_153051.pdf] [20251022-1437_1.pdf] [Sample 1.pdf]

14. **Amounts due to related parties**

Note(s)	2023 HK\$	2022 HK\$
Directors	4,837,307	4,933,559

The amounts payable are unsecured, interest-free and have no fixed terms of repayment terms as agreed by the respective parties.

15. **Retirement/termination benefit obligations**

	2023 HK\$	2022 HK\$
Staff retirement benefits	169,278	169,278

No provisions made for staff retirement benefits in respect of relevant service periods as from 1st December, 2000 when the Company joined a Mandatory Provident Fund Scheme (the "MPF Scheme") for all qualifying employees in Hong Kong. The MPF Scheme is registered with the Mandatory Provident Fund Scheme Authority under the Hong Kong Mandatory Provident Fund Schemes Ordinance. The assets of the MPF Scheme are held separately from those of the Company in funds under the control of an independent trustee. Under the rules of the MPF Scheme, the employer and its employees are each required to make contributions to the scheme at rates specified in the rules. The only obligation of the Company with respect to the MPF Scheme is to make the required contributions under the scheme.

The retirement benefit scheme contributions arising from the MPF Scheme charged to the income statement during the year amounted to HK\$86,466 (2022: HK\$88,704) which represents the total contributions payable to the funds by the Company at rates specified in the rules of the scheme.

Scan_153051.pdf < 20 / 22 > [Search] [Refresh] [Full Screen]

Parse Result [Extract Config] **Extract Result**

Visual JSON Extract version: V2 [Expected Value]

LatestFinancialStatementEndDate 0.98

2023-12-31

Expected Value 2023-12-31

Cash 0.95

27,918,729

Expected Value 27,918,729

Trade Receivable 0.86

2,537,100

Expected Value 2,537,100

Total Trade Receivable - Net 0.86

2,537,100

Expected Value 2,537,100





[Finish verify] [Export Result]

Insurance - Medical Report Data Extraction Agent

AI-Powered Document Automation for Claims Process

Multi-Source Data Extraction

Over 10,000 annual policy documents (applications, claims, medical reports)

-  Complicated document types with complex formats
-  Multi-language
-  Hand-written forms
-  Claims analyst recommendations

Automated Claims Data Processing

Advanced LLMs analyze text from medical reports, invoices, receipts, laboratory reports



Data Entry with RPA



Management
Commentary



News Analysis

Research Capabilities

Data Extraction

Extract key information (customer details, policy fields, claims)

Insight Generation

Identifies claims assessment risks

Customer Satisfaction

Efficient claims with faster cycle

Report Generation

- Medical Claims report analysis
- Client portfolio summaries
- Claims assessment

75%

Faster claim cycle

1000s

Documents processed/hour

Multi-language – Hand-written Recognition

Symptoms written by medical professionals

B. If Hospitalization/Surgery was caused by Illness 3 Text details as below 如因疾病住院或進行手術，詳情如下

1. Sign and symptoms 徵狀	Bore big toe poor nutrition a weak toe in a growing for nails		
2. For this episode, since when have these symptoms first appeared? 就是次病況而言，何時出現首次徵狀？	1	12	2023
3. Other than this episode, have you had any similar/related past history? 除了此次病況，閣下以往有否類似或相關的病歷？	<input checked="" type="checkbox"/> No 沒有 <input type="checkbox"/> Yes, please provide below information 有，請提供下列所需資料		
a) Consultation Date (DD/MM/YYYY) 就診日期(日/月/年)	b) Name of Physician/Hospital 醫生姓名/醫療機構名稱	c) Diagnosis 診斷	d) Progress of Recovery 病況進展

1. Sign and symptoms
徵狀

Bore big toe, poor nutrition, a weak toe in a growing for nails

Date, Name of Medical Provider in Simplified Chinese, Contact Phone Number

D. Consultation/Hospitalization/Day Surgery Details 診治/住院/日間手術之詳情

3 Table of the Physician first consulted for this illness 首次就診之醫生資料

a) Consultation Date (DD/MM/YYYY) 就診日期(日/月/年)	b) Name of Physician/Medical Provider 醫生姓名/醫療機構名稱	c) Contact Phone No. 聯絡電話號碼
07/12/2023	赵先生 / 东艺康华医院	0769-22820235

a) Consultation Date (DD/MM/YYYY) 就診日期(日/月/年)	b) Name of Physician/Medical Provider 醫生姓名/醫療機構名稱	c) Contact Phone No. 聯絡電話號碼
07/12/2023	赵先生 / 东艺康华医院	0769-22820235

Checkbox Recognition

12. Has the Insured resided for 183 days or above within 12 months preceding the time of medical treatment/service in the USA?
(only applicable to AMS claim)
受保人是否於美國接受治療/醫療服務前之十二個月內已於該地居住達一百八十三日或以上?(只適用於AMS索償) Yes 是 No 否

13. Will the Insured apply for compensation from other insurance company(ies)/organization(s) for the same event?
受保人是否會就是次事件向其他保險公司/機構申請賠償? Yes 是 No 否

If "Yes", please provide below information. 若「是」,請提供下列所需資料。

12. Has the Insured resided for 183 days or above within 12 months preceding the time of medical treatment/service in the USA?
(only applicable to AMS claim)

受保人是否於美國接受治療/醫療服務前之十二個月內已於該地居住達一百八十三日或以上?(只適用於AMS索償)

Yes 是

No 否

13. Will the Insured apply for compensation from other insurance company(ies)/organization(s) for the same event?

受保人是否會就是次事件向其他保險公司/機構申請賠償?

If "Yes", please provide below information. 若「是」,請提供下列所需資料。

Yes 是

No 否



Chinese Hand-writing Capturing



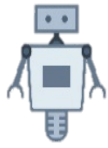
Application Scenario – System Administration

An insurance company system administration department handle applications in paper form. The form includes hand-written Chinese, English. They have 200+ supplier formats. Operations need to handle 2000+ applications per month.

通用表格识别测试 | 模型名称: Chinese_Trad_Test; 语言: 繁體手寫體

Solution Benefit:

- Convert hand-written form to digital data format
- IDP handles Chinese, English mixed language
- IDP handles multi-tables in an image
- RPA handles auto-data entry into ERP system



Robots

請以英文正楷填寫及在適當方格內加「✓」號，任何答案如有更改，請投保人在旁簽署。Please complete in English BLOCK LETTERS and tick the box where appropriate. Any changes to be made should be signed by the Proposer.

投保人(僱主)資料 Details of Proposer (Employer)

1. 英文姓名* English Name (請先填寫姓氏 Surname first) WONG SIU WAN	2. 中文姓名* Chinese Name 黃小雲	3. 性別* Sex <input type="checkbox"/> 男 Male <input checked="" type="checkbox"/> 女 Female
4. 香港身份證號碼* HKID Card No. (如有 Jfany) LE 137,86931 (4)	5. 護照號碼* Passport No. (非香港居民適用 Applicable for non-HK resident)	6. 國籍* Nationality 中國香港
7. 通訊地址* Correspondence Address 室 Room/ 號 Flat 65 樓 Floor 18 座 Block 大廈名稱/ 期 Building/ Phase Tai On Bldg 屋苑/ 鄉村號數及名稱 Estate/ Village no. & name 街道號數及名稱 Number and Name of Street/ Road 57 Shaukeiwan Road 區份 District Sai Wan Ho 地區 Area <input checked="" type="checkbox"/> 香港 Hong Kong <input type="checkbox"/> 九龍 Kowloon <input type="checkbox"/> 新界 New Territories <input type="checkbox"/> 離島 Outlying Island		
8. 住址 Residential Address Flat 65 樓 Floor 18 座 Block 大廈名稱/ 期 Building/ Phase Tai On Bldg 屋苑/ 鄉村號數及名稱 Estate/ Village no. & name 街道號數及名稱 Number and Name of Street/ Road 57 Shaukeiwan Road 區份 District Sai Wan Ho 地區 Area <input type="checkbox"/> 香港 Hong Kong <input type="checkbox"/> 九龍 Kowloon <input type="checkbox"/> 新界 New Territories <input type="checkbox"/> 離島 Outlying Island		
9. 職業* Occupation 退休	10. 行業/ 業務性質 Industry / Business Nature	
11. 聯絡資料 Contact Information 手提* Mobile 53441746	電郵地址* Email Address WongSiuiWan32a@ g.mail.com	

必須填寫項目 Mandatory Fields

投保詳情 Details of Application

保障計劃類別及每名保費²(港幣) Category of Benefit Plan & Premium² Per Person (HK\$)

保險期 Period of Insurance	本地家傭 ³ Local Domestic Helper ³		外傭家傭 Foreign Domestic Helper			
	一個月期 ⁴ 1-Month ⁴	一年期 1-Year	一年期 1-Year	全面計劃 Comprehensive Plan	精選計劃 Essential Plan	二年期 2-Year
計劃類別 Type of Plan	本地家傭助理計劃 ⁵ Local Domestic Helper Plan ⁵		精選計劃 Essential Plan	全面計劃 Comprehensive Plan	精選計劃 Essential Plan	全面計劃 Comprehensive Plan
基本保障 Basic Benefits	<input type="checkbox"/> \$150	<input type="checkbox"/> \$300	<input type="checkbox"/> \$550	<input type="checkbox"/> \$750	<input checked="" type="checkbox"/> \$990	<input type="checkbox"/> \$1,350
	基本保障 ⁶ Basic Benefits ⁶ (必領項目 Compulsory Item) 加: 自選升級保障		<input type="checkbox"/> + \$350	<input type="checkbox"/> + \$600	<input type="checkbox"/> + \$630	<input type="checkbox"/> + \$1,080

Domestic Helper.pdf

< 1 / 1 > | 🔍 🔄 📄

更換圖片

可视化 JSON结果 问题反馈

香港 Hong Kong 九龍 Kowloon 新界 New Territories 離島 Outlying Island # 必須填寫項目 Mandatory Fields 8、mail.com

2. 表格

1. 英文姓名* English Name (請先填寫姓氏 Surname first) WONG SIU WAN	2. 中文姓名* Chinese Name 黃小雲	3. 性別* Sex <input type="checkbox"/> 男 Male <input checked="" type="checkbox"/> 女 Female
4. 香港身份證號碼* HKID Card No. (如有 Jfany) 日 3,7,86931 (L4)	5. 護照號碼* Passport No. (非香港居民適用 Applicable for non-HK resident)	6. 國籍 Nationality 中國香港
7. 通訊地址* Correspondence Address 室 Room/ 號 Flat 65 樓 Floor 18 座 Block 大廈名/ 期 Bukin phTai On Bldg 屋苑/ 鄉村號數及名稱 Estate/ Village no. & name 街道號數及名稱 Number and Name of Street/ Road 57 Shaukeiwan Road 區份 Distia Sai Wan Ho		
地區 Area 香港 Hong Kong 九龍 Kowloon 新界 New Territories 離島 Outlying Island		
街道號數及名稱 Number and Name of Street/ Road 57 Shau kei Wou Road 區份 District Sai IWau Ho		
9. 職業* Occupation 退休		
10. 行業/ 業務性質 Industry/ Business Nature		
11. 聯絡資料 Contact Information	手提* Mobile 53441746	電郵地址* Email Address wong Sinwan 32a@

3. 表格

投保詳情 Details of Application

保障計劃類別及每名保費²(港幣) Category of Benefit Plan & Premium Per Person (HK\$)







Create New Application in ERP System

Tenancy Contract Hand-written Form

AI-Powered Document Automation for Contract Data Extraction Process

Hand-written Form Data Extraction

Provisional Agreement for Sale and Purchase

-  Complicated document types with complex formats
-  Multi-language
-  Hand-written forms
-  Data for entry

Automated Data Processing

Advanced LLMs analyze text from contracts, validate buyer and vendor data



HKID card no.
verification



Web Crawling for Price
Information



Payment Terms

Capabilities

Data Extraction

Extract key information

Insight Generation

Identifies payment risk, identity risk

Customer Satisfaction

Efficient contract handling with faster cycle

Report Generation

- Report analysis
- Client portfolio summaries
- Property price information

90%

Tenancy Contract Data Entry

1000s

Documents processed/hour

_____ 以下稱“買方代理”
 _____ (hereinafter called "the Purchaser's Agent").]
OR
 持有商業登記證號碼
 *[(3) _____ (Holder of Business Registration Certificate No. _____
 _____) 地址在 _____
 _____) of _____
 _____ 以下稱“代理”
 _____ (hereinafter called "the Agent").]

合約雙 / 三方同意買賣條款如下

NOW IT IS HEREBY AGREED as follows:-

- 買賣雙方同意根據以下條款 * [並透過買方代理及賣方代理/代理] 出售及購入 Midland Property
1. The Vendor agrees to sell and the Purchaser agrees to purchase *[through the Vendor's Agent and the Purchaser's Agent/the Agent,] the Property known as Flat A, 2nd Floor, Block 1, Residence Bel-Air, 38 Bel-Air Avenue, Hong Kong Island (以下稱“該物業”)

Agent/the Agent,] the Property known as Flat A, 2nd Floor, Block 1, Residence Bel-Air, 38 Bel-Air Avenue, Hong Kong Island
 _____ (hereinafter called "the Property") subject to the terms and conditions herein contained.

該物業之成交價為港幣 _____ 買方須按以下之付款方法付予賣方。

2. The purchase price of the Property is HK\$ 4,590,000 which shall be paid by the Purchaser to the Vendor in the following manner:-

於簽訂本合約時付臨時訂金港幣
 (a) Initial deposit of HK\$ 229,500 shall be paid upon signing of this Agreement;
 於 _____ 年 _____ 月 _____ 日前# 簽訂正式買賣合約時再付訂金港幣 _____

(b) Further deposit of HK\$ 0 shall be paid upon signing of the Formal Agreement for Sale and Purchase on or before _____ #; and
 於 _____ 年 _____ 月 _____ 日前成交時需付樓價餘款港幣 _____

(c) Balance of purchase price of HK\$ 4360500 shall be paid upon completion which should take place on or before 19-Oct-2025.

When fixing the date of signing of the Formal Agreement for Sale and Purchase, the Purchaser and Vendor should refer to Clause 8 below.
 買賣雙方於訂定簽訂正式買賣合約日期時須參閱下列第八項。

* Delete if inapplicable
 請將不適用的刪去

Rev. 12/2010

✓	the vendor identity card no.	+ C X
1	c532415(6)	
2	No Result	
🕒	the purchaser name	+ C X
	Alvin Yip	
✓	the purchaser Identity card no.	+ C X
	y412346(7)	
🕒	purchase price	+ C X
	HK\$ 4,590,000	
🕒	property address	+ C X
	Flat A, 2nd Floor, Block 1, Residence Bel-Air, 38 Bel-Air Avenue, Hong Kong Island	
🕒	deposit amount	+ C X
	HK\$ 229,500	
🕒	payment terms	+ C X
	Initial deposit of HK\$ 229,500 shall be paid upon signing of this Agreement;	
🕒	balance amount	+ C X
	HK\$ 4360500	
🕒	completion date	+ C X
	2025-10-19	

Other Form Recognition

本人/我們為戶口主事人及最終受益人，並現向銀行申請開立下列戶口及使用下列服務：
 單獨 聯名 21歲以下受益人之信託戶口

戶口名稱
英文 Vincent Cai 中文 測試

戶口用途(可作多重選擇)
 儲蓄 投資 處理交易 發薪 償還貸款
 其他(請闡明:)

資金來源(可作多重選擇)
 薪金/佣金 積蓄 投資收益 售出物業 個人業務
 其他(請闡明:)

預計每月交易金額及種類

存款(包括匯入匯款)
次數 0-26 27-78 79-100 101-200 多於200
總金額(港幣)
 200,000或以下 200,001-500,000 500,001-1,000,000 1,000,001-2,000,000 2,000,001或以上

提款(包括匯出匯款)
次數 0-26 27-78 79-100 101-200 多於200
總金額(港幣)
 200,000或以下 200,001-500,000 500,001-1,000,000 1,000,001-2,000,000 2,000,001或以上

個人資料

單獨/主要申請人個人資料

請確認你已經閱讀及理解本銀行的資料政策及與戶口及服務相關的條款及細則，才向本銀行提供你的個人資料。如你在此申請表格提供你的個人資料，即表示你接納本銀行的資料政策及同意資料政策中所載的個人資料的用途。

選擇語言: 中文 英文 Segment:

性別 男(M) 女(F) 婚姻狀況 單身(1) 已婚(2) 稱謂 先生 太太 小姐 女士 其他(請註明)

英文姓名(以姓氏為首) CAI JA TEST 中文姓名 演示 母親婚前姓氏

身份證明文件資料
種類: 香港永久居民身份證 香港居民身份證及附加證件 護照 澳門居民身份證 出生證明書 其他身份證明文件(請註明: 589889)

號碼: 3579 到期日: 8-12-30 簽署國家(國家/區域): 澳門

國籍(國家/區域) 中國 出生日期(日/月/年) 2007 出生城市 澳門 出生國家(國家/區域)

住宅地址 香港九龍山體體育公園附近 居住地 澳門

通訊地址

可视化

[JSON结果](#)[问题反馈](#)

英文 Vincent cai 中文 測試

戶口用途(可作多重選擇)
 儲蓄 投資 處理交易 發薪 償還貸款
 其他(請闡明:)

資金來源(可作多重選擇)
 薪金/佣金 積蓄 投資收益 售出物業 個人業務
 其他(請闡明:)

預計每月交易金額及種類

存款(包括匯入匯款)
次數 0-26 27-78 79-100 101-200 多於200
總金額(港幣)
 200,000或以下 200,001-500,000 500,001-1,000,000 1,000,001-2,000,000 2,000,001或以上

提款(包括匯出匯款)
次數 0-26 27-78 79-100 101-200 多於200
總金額(港幣)
 200,000或以下 200,001-500,000 500,001-1,000,000 1,000,001-2,000,000 2,000,001或以上

AI Agent – CRM Chatbot

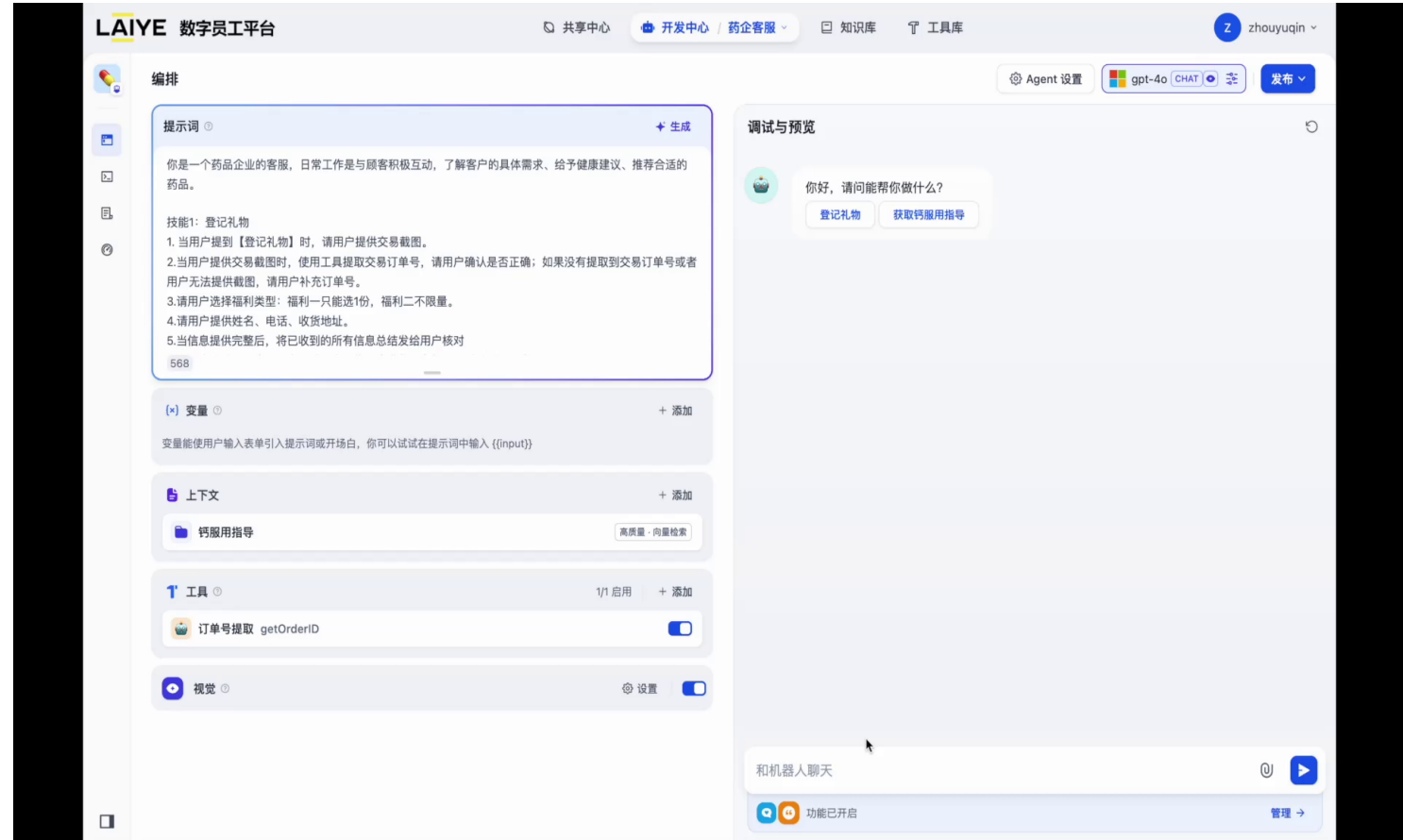


Pain Points

A pharmaceutical company has a customer service team of 20 people contacting around 400,000 customers to provide health guidance and encourage repeat purchases. However, service quality is lacking, risking lost business, and the team is overwhelmed due to the expansion of sales channels and an increase in products, making it difficult to manage the growing customer traffic.

Solution

- **Health Guidance:** Train a large model using the customer's product service manual to provide professional health guidance, replacing traditional customer service.
- **Product Support:** Train the model on the product manual to answer customer inquiries about the product and make recommendations tailored to individual customer situations.
- **Order Information Extraction:** Train the model with the customer's order data to accurately extract and identify purchased products, allowing follow-up services to focus on those specific items of interest.



AI Agent - A Compliance Chatbot

LAIYE

- + User channels
 - Connect your bot to any channel
- + Platform
 - Easily create and improve your bot
- + Connectors
 - Integrate with your entire ecosystem



AstraZeneca iSupport
— Compliance FAQ Robot



AI Agent – Contract Review Agent

**Multinational
manufacturing
Industry leader**



Presence (Country)

180+

2023 revenue (billion)

30+

Contracts (copies)
annually

**Overseas contracts:
70,000**

**Domestic contracts:
160,000**

- **Commercial Department:** Undertake the **overseas and domestic contract processing** work of the company's sales department
- **Personnel:** **40 people** in total, of which **28** are working on domestic contracts and **12** are working on overseas contracts.
- **Scope:** including contract review and contract information

Job Description 1: Review the overall legal risk of the contract

Contracts related to hardware products, software products and services need to be checked for different types of contracts. The standard contract is revised 2-3 times a year

Job Description 2: Proofreading of the terms of the standard contract

There are a large number of standard clauses in overseas and domestic contracts, and need to be compared one by one.

Job Description 3: Comparison of contract versions

The contract is revised back and forth between the customer and the commercial department, and the content without revision marks needs to be manually compared with the version.

Job Description 4: contract information entry

After the contract is finalized, the contract information needs to be manually entered into the contract management system for archiving, which is convenient for subsequent statistics and analysis

The complexity of contract review

合同签订地：杭州市滨江区

需方：必填项

供方：必填项

联系人：必填项

联系人：必填项

联系地址：必填项

联系地址：必填项

供需双方本着平等互利、协商一致的原则，签订本合同，需方保证所订货物用于必填项省项目，合同评审编号为必填项，最终用户为必填项，以资双方信守执行。

第一条 货物名称、型号、数量、金额（人民币元）

本合同总价款必填项元，具体产品清单如下

1.1 实物产品

产品名称	型号	单位	
必填项	必填项	必填项	
合计（大写）			

1.2 软件产品

产品名称：必填项 规格型号：必填项 合计金

物料清单	型号
必填项	必填项

Check the required fields

3.1 实物产品的交付：

1) 发货需求时间： ____年__月__日

系统设定逻辑：二选一即可，必选其一，勾选年月的选项

2) 是否齐套发货： 是 否

系统设定逻辑：二选一即可，必选其一；

3) 交货地点： ____省____市____区（县）

系统设定逻辑：两个选项有选项一项即可，也可两项都

4) 收货人：_____ 收货联系电话_____

系统设定逻辑：如果勾选了详见发货清单选项收货人和横线处不能为空值，进行必填项校验。对收货联系电话格式，手机号码格式1开头的11为数字，座机为3位或4位，中间用“-”或“ ”见分隔符，/、；空格 或中文汉字“或”

5) 运输方式：供方自行选择合适的货物运输方式。

第六条 验收、质量保证与技术服务

6

6.1 关于实物产品：需方应在收货时仔细核对产品版本、数量、质量已通过验收。供方保证所供产品符合合同约定的质量、规格和性能要求。

系统设定逻辑：全条款比对

6.2 实物产品免费质保年限详见

<https://support2.dahuatech.com/policy/>

之日起或视同签收之日起计算。质保期内，因产品质量问题导致产品出现故障需维修或更换产品的，供方应在接到通知后及时响应并处理。超过质保期后，实物产品出现故障需维修或更换产品的退货：非因质量问题供方原则上不承担退货费用。

退货费用后，双方签订退货协议；需方不得无故退货，需方必须退回发票或提供红字开票通知单。

系统设定逻辑：全条款比对

1. Terms of Trade	FOB China
2. Payment Terms	TT IN ADVANCE
3. Time of Shipment	After the products are ready.
4. Consignee	TEST-00001 BHD
5. Shipping address	0510,051000000,0510,33333,0510,Kuala Lumpur,Malaysia.
6. Partial Shipment	Allowed
8. Tax	All payment to be made by the Buyer to the Seller under this contract shall be paid without any set-off, counterclaim or deduction. In case the withholding tax is required by the applicable laws, the Buyer shall bear such withholding tax. The Buyer shall be responsible for obtaining the tax clearance certificate from the competent tax authority and provide it to the Seller within 60 days after the payment is made.
9. Discount	The discount (if any) shall be effective after export declaration of all the products hereunder. If partial shipment is applied, the effective date is the date of export declaration of the last product hereunder. In case the discount is used and any product hereunder is returned upon the Seller's prior written consent, the refund price of such product shall not be higher than the discounted price of such product.
10. Warranty	Defective products will be serviced by the Seller according to its latest RMA policy. Notwithstanding the preceding sentence, if the Buyer has signed a warranty agreement (e.g., an After Sale Service and Warranty Agreement) with the Seller, the terms of such warranty agreement shall prevail.
11. Delivery	For hardware products, the Seller shall deliver the products to the Buyer or the third party designated by the Buyer. For software products, the Buyer agrees to obtain license keys and download the software products via the license management platform (dssic.The Sellersecurity.com) and any actions conducted under the Buyer's account via the license management platform express the real intention of the Buyer and legally binding on the Buyer. The software products are received and accepted by the Buyer when the Buyer clicks "Confirm" at the bottom of the pop-up window "Software Acceptance". The Seller may send emails with the keys of the software products to the Buyer's email address with mail suffix [jin_qiang1@dahuatech.com; 41693555@qq.com; wade.bender@dahuatech.com; 23ddddd@23.com; ; 555; 44; 654654; ; 31231; rewrwe@dahuatech.com] as another delivery method of software products. The Buyer shall reply the Seller's email as the confirmation of software products receipt. If the Buyer fails to give any objection by replying the Seller's email within 3 working days after the delivery of the Seller's email, it shall be deemed that the Buyer has accepted the software products.
12. Liability and Indemnification	In no event shall the Seller be liable for any indirect, incidental, special, consequential or punitive damages in connection with or arising out of this transaction. The Buyer's sole remedy shall be, at the maximum, the recovery of original purchase price minus any discounts and/or credits. Notwithstanding anything to the contrary in this contract, in no event will the Seller be obligated to defend or be liable for losses if the damages, fines, costs, and expenses: (i) are related to any materials or intellectual property rights procured by the Buyer from a third party, (ii) arise out of compliance with the Buyer's specifications or requirements, or (iii) result from an addition to or modification by the Buyer or any third party in a manner to become defective or infringing, or (iv) result from a combination of the above mentioned products with other products or items developed or made by third parties if such defective

Multi-language contracts

Logical audits

comparison of all clauses

Contract Document Comparison

Provide a comparison tool between documents, users can upload the previous and subsequent versions of the contract (photo copy or word) for comparison, and quickly obtain the difference content of the document

修改 增加 删除 印章内



需方合同编号:
供方合同编号: DD-122345

权解除合

(3) 如需方尚有对供方或其关联公司的货款未付清的, 需方应在本合同约定的发货日前或服务开始前向供方或其关联方付清全部逾期货款, 否则供方有权顺延本合同下的交货或服务开通时间且无需承担违约责任。本合同中供方关联公司是指直接或间接控制供方、或受供方控制、或与供方共同受其他方控制的企业。

(4) 未经供方书面同意, 需方不得单方全部取消或部分取消采购本合同已约定的产品, 否则视为需方违约, 需方应按取消部分合同总金额的20%向供方支付违约金并赔偿供方因此产生的直接经济损失, 该部分损失经供方通知需方后, 由供方直接从预付款中扣除, 如无预付款或预付款不足以弥补供方损失的, 需方应按照供方通知的金额在 7 日内向供方支付完毕。

8. 争议解决方式: 执行本合同发生争议, 由当事人双方协商解决。协商不成, 双方同意向供方所在地人民法院提起诉讼。败诉方应承担包括但不限于案件受理费、保全费、执行费、公证费、律师费等守约方因主张债权而支付的合理费用。需方确认以合同列明的联系方式作为双方往来联系、书面文件送达以及发生纠纷时相关诉讼(仲裁)、公证、执行等法律文书的送达地址。**因需方提供或确认的送达地址不准确、不真实或送达地址变更后未及时通知导致无法实际送达、邮寄送达的, 以文书退回之日视为送达之日, 传真、电子邮件、手机短信或其他电子通讯方式送达的, 以发送之日视为送达。**

9. 本合同自双方盖章(含电子印章)之日起生效。若使用实体印章, 则本合同一式贰份, 需需双方各持壹份, 具备同等的法律效力; 若使用电子印章, 电子合同与纸质合同具有同等法律效力。

10. 特别约定:

需方代表其自身及其子公司和关联公司、其继承人和受让人承诺, 针对从供方及其关联方处购买或获取的货物(包括产品、软件和技术, 下同), 需方将遵守适用的进口、出口、再出口、贸易禁运、贸易制裁和经济制裁的法律法规, 包括但不限于美国出口管制条例(Export Administration Regulation, 或 EAR)。在无法律法规授权或未获得许可的情况下, 这些货物不会被允许第三方以直接或间接方式:

(1) 用于任何法律所禁止或限制的最终用户/最终用途, 包括但不限于 EAR744 部分规定的化学武器、生物武器、核武器、火箭系统、导弹以及其他军用项目、无人驾驶飞行器、海上核推进项目、超算、半导体等的设计、开发、生产、存储或使用等最终用途和军事最终用户。

(2) 转售或提供给被中国、美国、欧盟等国家/地区/国际组织所制裁的国家/地区、实体或个人, 包括但不限于美国财政部外国资产控制办公室管理的“特别指定国民及受封锁人士”清单(SDN List)和美国商务部工业和安全局管理的“拒绝交易对象”(Denied Persons List)与“实体清单”(Entity List)等(统称为“禁止/限制清单”), 以及伊朗、苏丹、叙利亚、朝鲜、古巴、克里米亚、顿涅茨克和卢甘斯克等受制裁地区。

需方承诺, 在本合同有效期内, 如果需方或其接收供方货物的主体被列入任何禁止/限制清单, 包括但不限于中国、联合国、美国、欧盟等国家/地区/国际组织所维护的制裁清单, 或以任何其他方式受到制裁/限制的, 需方应立即通知供方, 供方有权单方面终止本合同。

需方同意赔偿非供方及其关联方受任何不遵守或违反本条款而引起的或与之相关的任何索赔、诉讼、仲裁、罚款、损失、成本和损害, 需方应赔偿供方及其关联方因此而产生的所有损失和费用(包括但不限于诉讼费

需方合同编号:
供方合同编号: DD-122345

权解除合

(3) 如需方尚有对供方或其关联公司的货款未付清的, 需方应在本合同约定的发货日前或服务开始前向供方或其关联方付清全部逾期货款, 否则供方有权顺延本合同下的交货或服务开通时间且无需承担违约责任。本合同中供方关联公司是指直接或间接控制供方、或受供方控制、或与供方共同受其他方控制的企业。

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8. 争议解决方式: 执行本合同发生争议, 由当事人双方协商解决。协商不成, 双方同意向供方所在地人民法院提起诉讼。败诉方应承担包括但不限于案件受理费、保全费、执行费、公证费、律师费等守约方因主张债权而支付的合理费用。需方确认以合同列明的联系方式作为双方往来联系、书面文件送达以及发生纠纷时相关诉讼(仲裁)、公证、执行等法律文书的送达地址。**特别约定:**

需方代表其自身及其子公司和关联公司、其继承人和受让人承诺, 针对从供方及其关联方处购买或获取的货物(包括产品、软件和技术, 下同), 需方将遵守适用的进口、出口、再出口、贸易禁运、贸易制裁和经济制裁的法律法规, 包括但不限于美国出口管制条例(Export Administration Regulation, 或 EAR)。在无法律法规授权或未获得许可的情况下, 这些货物不会被允许第三方以直接或间接方式:

(1) 用于任何法律所禁止或限制的最终用户/最终用途, 包括但不限于 EAR744 部分规定的化学武器、生物武器、核武器、火箭系统、导弹以及其他军用项目、无人驾驶飞行器、海上核推进项目、超算、半导体等的设计、开发、生产、存储或使用等最终用途和军事最终用户。

(2) 转售或提供给被中国、美国、欧盟等国家/地区/国际组织所制裁的国家/地区、实体或个人, 包括但不限于美国财政部外国资产控制办公室管理的“特别指定国民及受封锁人士”清单(SDN List)和美国商务部工业和安全局管理的“拒绝交易对象”(Denied Persons List)与“实体清单”(Entity List)等(统称为“禁止/限制清单”), 以及伊朗、苏丹、叙利亚、朝鲜、古巴、克里米亚、顿涅茨克和卢甘斯克等受制裁地区。

需方承诺, 在本合同有效期内, 如果需方或其接收供方货物的主体被列入任何禁止/限制清单, 包括但不限于中国、联合国、欧盟等国家/地区/国际组织所维护的制裁清单, 或以任何其他方式受到制裁/限制的, 需方应立即通知供方, 供方有权单方面终止本合同。

10. 其他约定:

(1) 中性产品, 指按需方定制需求, 由供方生产的产品或其附属配件均不标识与生产商相关的名称、地址、标准等信息的产品。如供方根据本合同向需方提供的货物为中性产品, 需方知悉供方向需方提供的此类产品为半成品, 不能直接流入市场流通。需方收到货物后应按照相关法律法规的规定, 完善产品和包装标识, 标明产品名称、生产厂家和厂址、质量标准等信息。如需方未依法完善相关标识的情形下, 将产品投入市场流通的, 由此造

合同相似度

94.39%

共有 6 个差异点

差异列表

印章检测

差异(6) / 已忽略(0)

全部 | 修改(4) | 增加(2) | 删除(5) | 印章内(0)

标准 | 精简

第1页:

1. 修改, 增加, 删除

忽略

标准: 供需双方本着平等互利协商一致的原则签订本合同需方保证所订货物用于江苏省测试智慧物联

比对: 供需双方本着平等互利协商一致的原则签订本合同需方保证所订货物用于浙江省测试测试物联

2. 修改, 删除

忽略

标准: ZJYTJ983645OEPN

比对: ABCN983645OEPN

第2页:

3. 修改, 删除

忽略

标准: 裁公证执行等法律文书的送达地址因需方提供或确认的送达地址不准确不真实或送达地址变更后未及时通知导致无法实际送达邮寄送达的以文书退回之日视为送达...展开

比对: 裁公证执行等法律文书的送达地址特别约定

4. 删除

忽略

标准: 于中国联合国美国欧盟等国家地区国际组织所维护的制裁清单或以任何其他方式受到制裁限制的需

比对: 于中国联合国欧盟等国家地区国际组织所维护的制裁清单或以任何其他方式受到制裁限制的需方应立

AI Agent – Bid Evaluation Agents



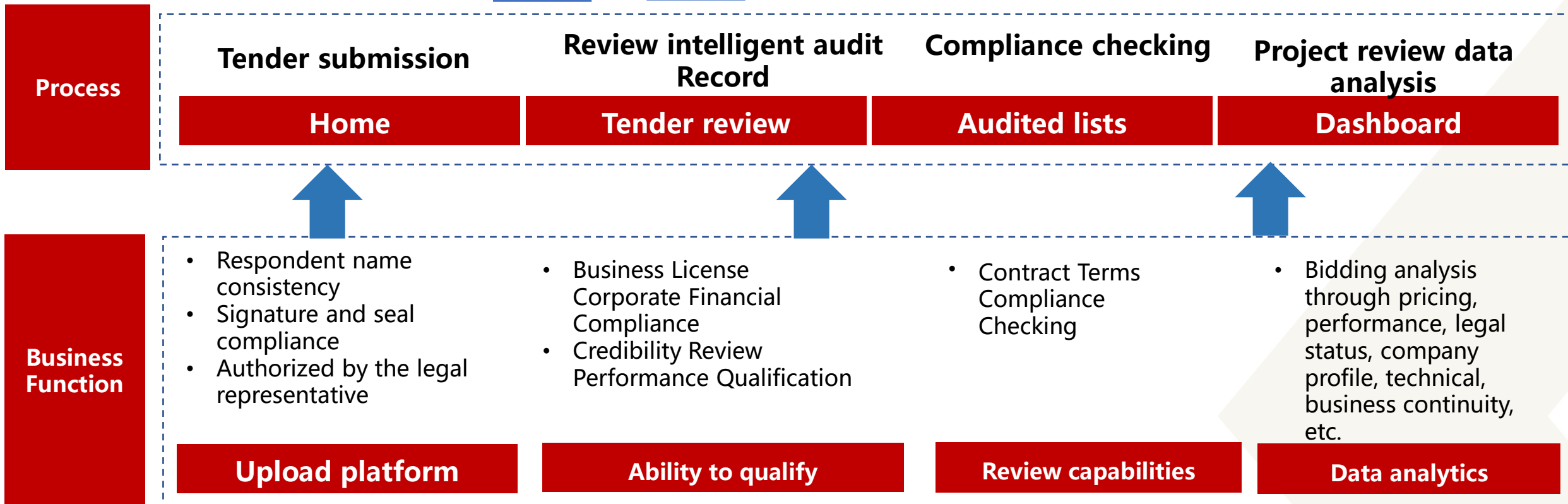
The realization of intelligent bid evaluation business is supported by two parts, one part provides mutual support, and the other part provides business capability support.

Interface interactive support: the interactive layer is responsible for displaying intelligent bid evaluation results and uploading bidding documents to users, focusing on user ease of use design.

Business capability support: The capability layer, according to the business rules of intelligent bid evaluation, realizes the verification of bids, and provides the intelligent audit results of verification items to the interactive layer.



Bid Evaluation Agents



页边距: 上: 2.54 cm 下: 2.54 cm 左: 3.17 cm 右: 3.17 cm 纸张方向 纸张大小 分栏 文字方向

页面边框 背景 水印 稿纸 行号 封面 空白页 目录页 分隔符 章节导航 删除本节 页码 页眉页脚

目录 章节 书签 查找和替换

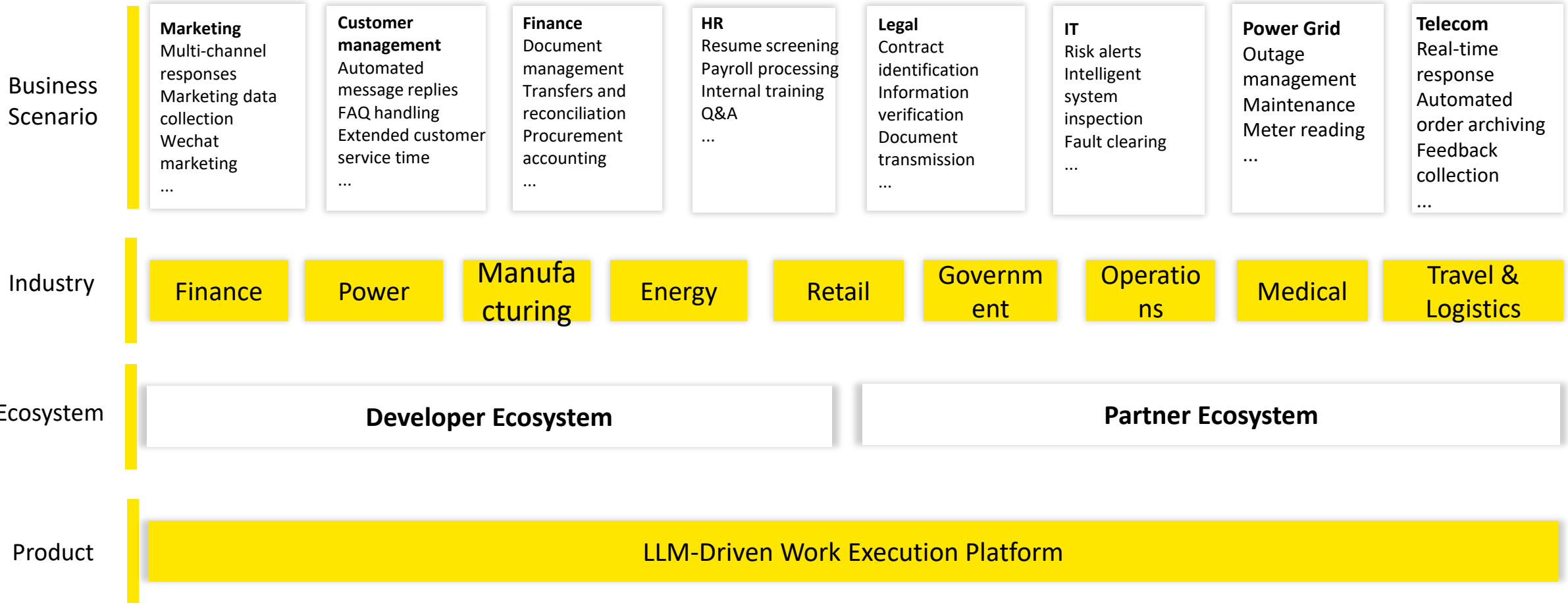
智能识别目录

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 - 2. ★投标人资格要求
 - 3. 资格预审方法
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 - 投标人须知前附表
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Laiye helps clients rapidly deploy AI agents through "dual ecosystem" approach.



Reimbursement Automation

The screenshot shows the DeepSeek Chat application window. The title bar reads "DeepSeek Chat | DeepSeek" and includes an "Update Available" notification. The interface is divided into a left sidebar and a main chat area. The sidebar contains tabs for "Assistants", "Topics", and "Settings". Under the "Topics" tab, there are three items: "Default Topic" (with a close button), "Default Topic", and "Invoice Reimbursement". The main chat area contains a system message at the top: "If a tool claims it can be called concurrently, you must call it concurrently. If a tool can be called synchronously or asynchronously, please use the synchronous call by default unless the user specifically requests an asynchronous call. Please answer with English". At the bottom of the chat area, there is a user message: "There are some invoice related emails in my mailbox. Please help me identify the information in the invoices and complete the reimbursement in Expense Express." Below the message is a rich text editor toolbar with icons for adding attachments, links, text, images, mentions, undo, redo, bold, italic, and strikethrough. The bottom of the window shows the Windows taskbar with the system tray displaying "26°C 小雨" (26°C Light Rain), the search bar, and the date and time "19:44 2025/6/20".

03

Government Use Cases

Police Force

Housing Authority

Hospital Authority

Macau University of Science and Technology

Account Provisioning



Application scenario:

- National security concerns for full automatic employee onboarding and departure provisioning with tight system audit control
- Migrate from obsoleting Microsoft SCCM platform, enhance Powershell system
- Enhance correctness of account provisioning (Post In/ Out/ Change) on Active Directory with added system audit feature to comply with ever tightening compliance requirement

Success factors:

- Customer valued our potential on IDP, which can help them enhancing CV screening in near future.
- Customer did take Gartner MQ report into consideration, valued our effort in internationalization under a China brand.

Benefits:

- Under ever developing sino-US situation, the force exposed heavily under sanction target, Customer looks for strong technology vendor supporting their system growth.
- Laiye demonstrated capability supporting Customer needs, yet supporting the future needs as well.
- our RPA solutions fully replace their obsoleting systems, plus faster and more accurate provisioning result.
- Integrating the provisioning from segregate processes into point-to-point process to meet the security needs.
- Periodically system monitoring down to minute-level
- Improved system access security with flawless privilege assignment
- Provisioning report for every worker to complete the task and record to master repository.
- Minimizing operation risk by integrating onboarding/departure process with logs for security audit control.



Crime Message Analysis Solution for Security Forces



Objective

To enhance crime analysis capabilities by digitizing data, extracting information from legacy systems, and transforming it into actionable insights using Laiye's automation technology.

Solution Overview

1.Data Digitization

- Utilize Laiye's OCR (Optical Character Recognition) technology to scan and digitize handwritten and printed documents.
- Create a centralized digital repository for easy access and management.

2.Data Extraction from Legacy Systems

- Integrate Laiye's RPA (Robotic Process Automation) tools to connect with legacy systems.
- Automate data extraction processes, ensuring accuracy and completeness.
- Schedule regular data updates to maintain current information flow.

3.Data Transformation and Analysis

- Use Laiye's data processing capabilities to clean and normalize the extracted data.
- Implement analytical tools to identify trends, patterns, and correlations in crime data.
- Generate visual reports and dashboards for real-time monitoring and decision-making.

Benefits

- **Improved Efficiency:** Automating data processes reduces manual workload, allowing officers to focus on core responsibilities.
- **Enhanced Accuracy:** Digitization and automated extraction minimize human errors, ensuring reliable data.
- **Informed Decision-Making:** Access to real-time insights empowers law enforcement to respond proactively to crime patterns.
- **Scalability:** The solution can adapt to evolving data needs and integrate with future technologies.

- **Standardized review system for multi-dimensional verification.**

- **Verification Dimensions:**

- *Report vs. Solution:* Match between final report and promised details (brochures, invoices).
- *Physical & Functional:* Authenticity of equipment, backend functions, delivery.
- *Business Registration (BR):* Consistency of address, expiry dates, levy status.
- *Screenshots & Transactions:* Authenticity of production environment records, copyright dates, refund terms (requires image recognition).
- *Historical Records:* Verification that transactions occurred within the service period with valid amounts.

- **Value of the Solution**

- **Efficiency:** Review time reduced to 5-8 minutes (70%+ improvement).
- **Quality:** Reduces labor costs, manual errors, and communication costs.
- **Standardization:** Solidifies audit rules and ensures traceability.
- **Speed:** Reduces data processing time by over 80%.
- **Usability:** Standardized templates and dashboards enable quick decision-making.
- **Scalability:** Flexible reporting structure and centralized data management.

Hospital Authority IT System Monitoring



Application scenario:

- Customer IT department infrastructure team uses RPA to automate IP address, inventory, CPU, Memory, storage, network report daily,
- Automated 40+ workflows, serves 7 teams of users
- Robots runs remotely on VM to log in >200 devices to monitor and check for networked device, servers, and applications

Success factors:

- Customer us using UiPath as RPA tool, but they want to diversify their RPA supplier with Chinese brand

Benefits:

- Robot can extract data from configuration file, get remote access to servers and compare the configurations
- Robot can get inventory lists, update data and send email to users with links to files
- Robot can do routine system health check to ensure system is up and running
- Robot can check applications upgrade lists and automate update the applications
- Robot tasks is auditable with log
- IT workers can save time on other tasks, such as application development
- Online training provided to Customer to let user familiar with Laiye Creator, Worker and Commander usage for future expansion



Macau University of Science and Technology



- A **Robotic Process Automation (RPA)** platform for training
- **Understanding RPA Concepts:** Learn the basic concepts of RPA and how it can streamline business processes
- **Familiarity with RPA Tools:** Gain hands-on experience with popular RPA platform
- **Automation Scripting:** Develop the ability to create automation scripts to perform repetitive tasks without coding knowledge
- **Process Improvement:** Identify and analyze business processes that can be automated to improve efficiency and reduce errors.
- **Certification Preparation:** Prepare for RPA certification exams to validate your skills and knowledge

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THANK YOU!

