



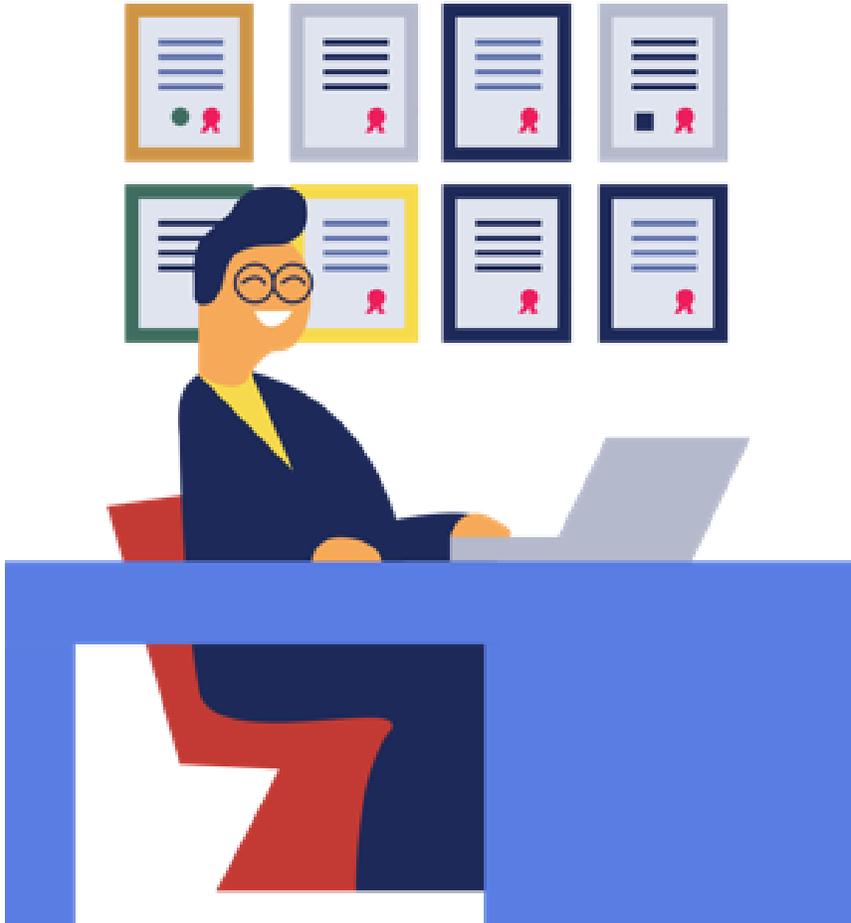
**Online Incorporations, Company  
secretarial, Compliance, and  
Accounting & Tax for SMEs**

April 2021

# About Us

- Technology enabled Corporate Service Provider & Accounting firm originally from Singapore
- Offices in Singapore (HQ), Hong Kong, UK, Russia, and Malaysia
- Pre-series A funded
- Xero platinum partner within first year, Partner of the year in 2020
- Winner of HKSTP Elevator Pitch 2019 & Cyberport Incubatee
- Over 5,500 clients served worldwide and growing aggressively

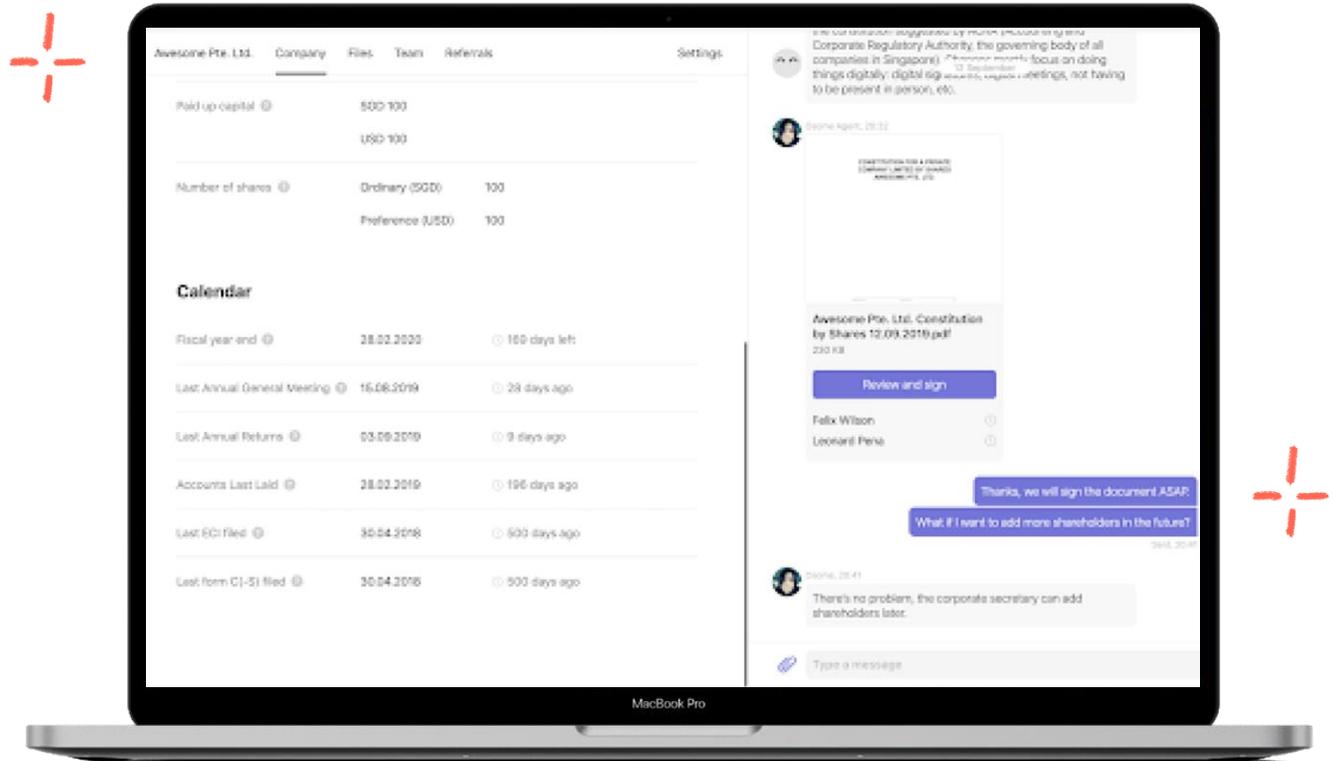
# The Problem



- SMEs want to focus on essential activities and outsource admin tasks
- Legacy providers are expensive, inefficient, and give poor user experience
- Paper- driven, wet signatures required, & in-person meetings
- Fragmented data for when SMEs need it most
- Hard copies vs. the new norm of working from home

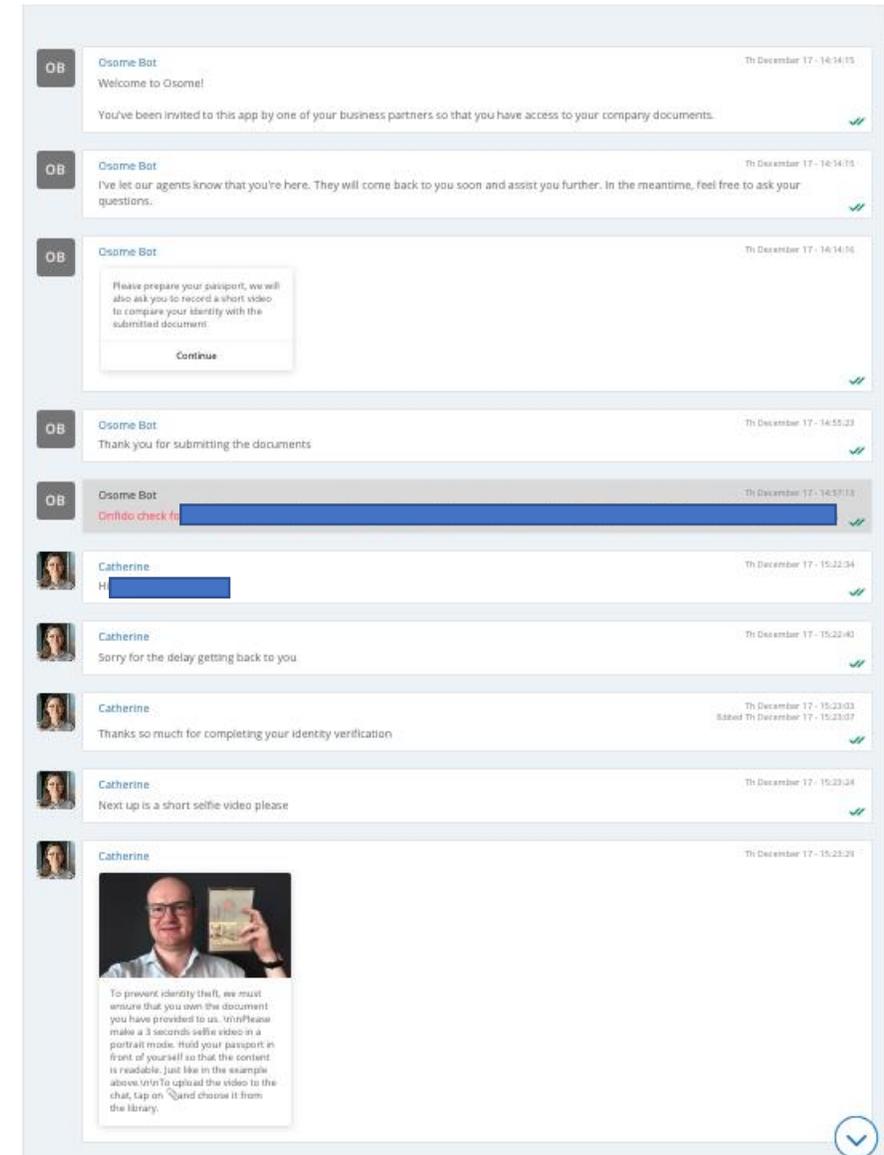
# Osome's Solution

- Online Incorporation, no need to step into the office, or the country!
- Customer service and experience is a driving principle
- Platform & app to handle requests
- Holds important documents, dates, and all interactions with clients
- Integrates with Xero for accounting clients



# Onboarding example

- Invoice paid- users invited to the app
- Using AI/Bots where necessary to request the right info
- Human experts as a back up
- Selfie video + photo verified using facial recognition
- Due diligence steps completed, we take over and incorporate



# Future—onboarding

COMPANY REGISTRATION

Register your HK company and open an account remotely

We'll register your company, help open an account online and ensure your company is compliant.

GET A QUOTE

SCHEDULE A CALL

OVERVIEW PRICING Q&A ARTICLES

Just e-sign your application right here

## Invoice INV-9676

January 12th 2021 till 2d of February, we'll notify you by email before it expires

Item	Q	Price	Tax	Amount
Incorporation + Secretary + Accounting (12.01.2021 - 11.02.2021)	1	HK\$ 785.00	—	HK\$ 785.00
Disbursement: ACRA Registration	1	HK\$ 785.00	HK\$ 56.00	HK\$ 785.00
Company Registered Address for 1 year 12.01.2021 - 11.01.2022	1	HK\$ 785.00	—	HK\$ 785.00
<b>Subtotal (Exl. tax)</b>				<b>HK\$ 8,400.00</b>
<b>Tax</b>				<b>HK\$ 56.00</b>
<b>Amount due</b>				<b>HK\$ 8,456.00</b>

Have promo code? [Add it here](#)

If you were invited by friend [Add referral code here](#)

Hi, I still haven't received the hardware token.

I can't login in the account.

Hi Qimeng, is this your email user@mail.com? I would have to give you access into Xero. Kindly provide me with your preferred email address.

Yes.

Hi Qimeng, please wait for the token for you to login and do the necessary.

## Tell us about your directors and shareholders

Please provide full information about all of your directors, controllers and shareholders. They need to complete compliance checks

Your position: Director + Shareholder

Local or Permanent Resident (selected) / Foreigner

Corporate shareholder

Full Name: Liza

Local or Permanent Resident (selected) / Foreigner

Your position: Company Owner

Email: my@email.com

Email: +44 1632 960971

ADD MORE PEOPLE / SEND INVITATIONS

## Describe your business

What will your company be doing?

Company address

All companies must have a local registered address. It goes on all legal docs. We can provide it and take care of your mail, scanning and forwarding the messages.

Your website, if you have it

Are you planning on working with clients from any Sanctioned or High-Risk countries? There are no restrictions preventing you from doing so, we just need to clarify this in your application

Yes / No

THAT'S IT

We are done!  
We'll send you docs for signing next business day

After that, we'll deliver them to government registration by the end of the day. We'll let you know if there will be any questions. Feel free to ask questions if you have them.

OK! WAITING FOR DOCS!

# Who We Work With

Entrepreneurs,  
Startups & SMEs



- Incorporation of new entities or subsidiaries
- Company Secretarial Services
- Accounting, Tax & Audit
- Visa, Bank Account Opening Assistance
- Payroll



Fintechs, partners,  
Professional Services firms

- Integration (Origination)
  - Payment integration
  - Whitelabel partnership
    - Referral
    - Webinar & events



neat

xero

Partnerships &  
Integrations



Contact us with any of your Incorporation,  
Corporate Secretarial, or Accounting needs

[hk@osome.com](mailto:hk@osome.com)

+852 3008 8221

Partnership Enquiries

[tong@osome.com](mailto:tong@osome.com)

**Thank You!**

